

## Message Text

UNCLASSIFIED

PAGE 01 BARCEL 00323 260950Z  
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 DODE-00 NSAE-00 ICA-20  
TRSE-00 SOE-02 DOE-15 CIAE-00 COME-00 /058 W  
-----056453 261049Z /15

R 260730Z APR 78  
FM AMCONSUL BARCELONA  
TO SECSTATE WASHDC 4096  
INFO AMEMBASSY MADRID

UNCLAS BARCELONA 0323

E.O. 11652: N/A  
TAGS: ESTC, SP  
SUBJ: RECOMMENDATION UNDER THE DIB-678P PROCEDURE:  
SERVICIOS Y DISENOS ELECTRONICOS, S.A.

REF: STATE 048285, BARCELONA 0181, STATE 104042

EXCON

STATE 104042 REPORTED THAT DIB-678P PROCEDURE: SERVICIOS Y  
DISENOS ELECTRONICOS, S.A. NOT RECEIVED. THIS REPORT PROCEDURE  
TRANSMITTED BY BARCELONA 0181, MARCH 7, 1978 AND REPEATED  
HEREWITH:

QUOTE:

1. A CONSULATE OFFICER VISITED SERVICIOS Y DISENOS  
ELECTRONICOS S.A. - SYDE, AND INTERVIEWED MR. FRANCISCO  
NOVAU MOLINA, MANAGING DIRECTOR, WHO VOLUNTEERED THE  
FOLLOWING INFORMATION. SYDE IS A MANUFACTURER OF  
ELECTRONIC WEIGHING SYSTEMS. THE FIRM ALREADY IMPORTS  
ANALOG-TO-DIGITAL CONVERTERS AND INSTRUMENTATION AMPLI-  
FIERS FROM INTECH, INC., SANTA CLARA, CALIF. (THE INTER-  
VIEWER SAW THESE COMPONENTS INSTALLED IN SOME MODULES  
MADE BY THE SUBJECT COMPANY). IN ADDITION, IT IMPORTS  
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LOAD CELLS FROM INTERFACE, INC., SCOTTSDALE, ARIZ.85260,  
AND BUYS ELECTRONIC COMPONENTS IN THE LOCAL MARKET.  
SYDE SELLS TO LARGE MANUFACTURERS OF FOOD PROCESSORS,  
CHEMICALS AND OTHER USERS IN SPAIN, AS WELL AS TO  
SPANISH SCALE MANUFACTURERS.

2. SERVICIOS Y DISENOS ELECTRONICOS, S.A. HAS ITS

HEAD OFFICES AND PLANT LOCATED ON RAFAEL BATLLE 26-28, BARCELONA 17, SPAIN. THE BUSINESS WAS ESTABLISHED IN 1972, AS AN INDIVIDUAL COMPANY, AND INCORPORATED IN 1973. IT EMPLOYS 8. MR. FRANCISCO NOVAU, AN INDUSTRIAL ENGINEER, AND HIS BROTHER ALBERTO ARE THE MAJOR STOCKHOLDERS. THEY ENJOY A GOOD REPUTATION. SYDE HAS AN AUTHORIZED AND PAID-IN CAPITAL OF ABOUT U.S. DOLLARS 15,000, GROSS ASSETS OF ABOUT U.S. DOLLARS 62,500, AND CURRET LIABILITIES OF ABOUT U.S. DOLLARS 12,500. ANNUAL SALES ARE ESTIMATED AT U.S. DOLLARS 375,000. THIS IS A SMALL COMPANY. IT HAS GOOD FINANCIAL REPUTATION AND MEETS OBLIGATIONS PROMPTLY, ACCORDING TO BANKING AND TRADE SOURCES CONSULTED.

3. IN VIEW OF THE FOREGOING, THE CONSULATE RECOMMENDS SERVICIOS Y DISENOS ELECTRONICOS, S.A. - SYDE, AS A PARTICIPANT UNDER THE DIB-679P (FC-1143) PROCEDURE. SINN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** REPORTS, STRATEGIC TRADE CONTROLS, PROCEDURE, END USE CHECKS, TRANSACTION CHECKS, BUSINESS FIRMS, VISITS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
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**Disposition History:** n/a  
**Disposition Reason:**  
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**Subject:** RECOMMENDATION UNDER THE DIB-678P PROCEDURE: SERVICIOS Y DISENOS ELECTRONICOS, S.A.  
**TAGS:** ESTC, SP, SERVICIOS Y DISENOS ELECTRONICOS  
**To:** STATE  
**Type:** TE  
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